

Campaign Cotopaxi: Expanding Our Impact



Andean Health & Development

Why **Andean** health

A Patient Need

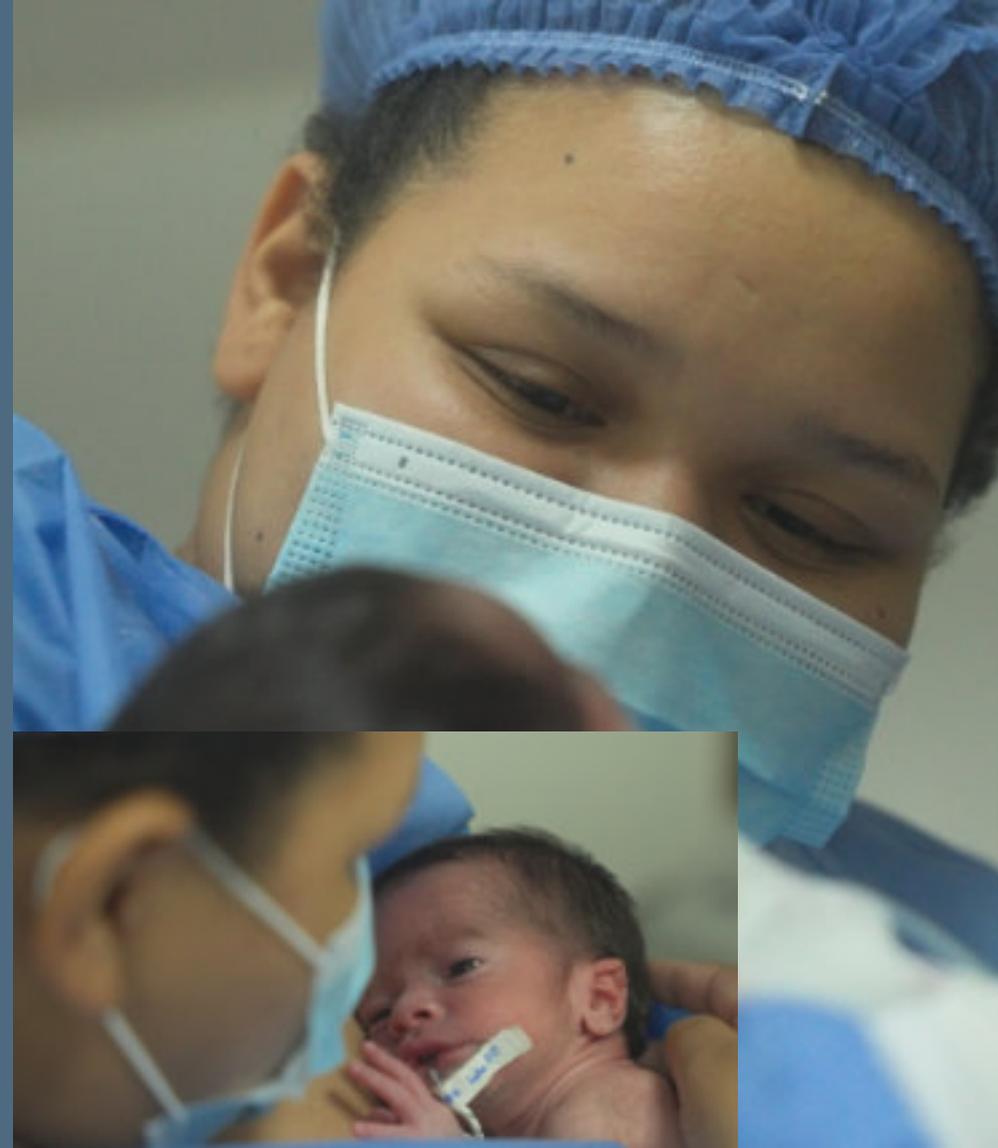
Marta, a 24-year-old rural Ecuadorian pregnant woman with eclampsia.

A Regional Need

Santo Domingo, a rural, underserved town in the rugged Ecuadorian countryside.

Life-saving Care

Hospital Hesburgh, built by Andean Health in 2014, to serve the Santo Domingo region. Its Intensive Care Unit and specialized medical staff performed a Cesarean section that saved Marta and her baby. After four weeks in Hospital Hesburgh's Neonatal Intensive Care Unit, baby and mother are doing well today.



This is the life-saving work of Andean Health. It has been repeated daily for more than 25 years.

Over those years, we listened. We learned. We delivered.

We transformed ourselves to respond to the healthcare needs of impoverished rural Ecuador. We grew from a small storefront clinic to a 15-bed basic hospital in Pedro Vicente Maldonado to a second, sophisticated, full-service, 50-bed hospital in Santo Domingo.

Our growth, encouraged by requests from the Ecuador Ministry of Health, saves patients, like Marta, who have complications that frequently cannot be treated at Ministry of Health facilities. They need specialized care.

Our hospitals deliver this sophisticated care and save lives. Many, many lives.

“For nearly 30 years, we’ve seen how essential rural hospitals are to a resilient healthcare system. By training local talent and adapting to a changing landscape, we’re charting the next stage of growth and raising our sights.”

---DAVID GAUS, MD, FOUNDER,
ANDEAN HEALTH & DEVELOPMENT

1998

2000

2004

2008

2010

2011

2014

2018

2025

2026

Original storefront clinic opens

Hospital Pedro Vicente Maldonado (HPVM) opens

Public/private contract with National Social Security System begins at HPVM

Family Medicine Residency program begins with Catholic University

Electronic medical record system begins at HPVM

First graduating class of family physicians

Hospital Hesburgh opens in Santo Domingo

Intensive Care Services begin and first public-private contracts signed with Ecuador’s government

Property purchased and construction begins for Hospital Cotopaxi

Hospital Cotopaxi to open

Expanding the Andean Health Impact

Campaign Cotopaxi, Andean Health's bold plan, will not only serve another region of the country with an additional hospital, but will significantly expand Andean Health's impact. Locally and globally.

"From our perspective, Andean Health is not just building a badly needed hospital for an underserved population; they're informing the global health discussion."

---MIKE HANIFIN,
EXECUTIVE DIRECTOR OF THE DARRIN FOUNDATION



Local Impact

Hospital Cotopaxi will dramatically increase Andean Health's capacity to provide desperately needed local healthcare services in one of the most impoverished regions of Ecuador.

Training programs offered at Hospital Cotopaxi will help address the chronic lack of trained medical personnel in rural Ecuador. We will not only expand our traditional training programs of local family medicine doctors, but will create new training programs to include nurses, lab techs, and hospital administrators. These newly trained medical personnel will be placed in hospitals throughout Ecuador.

Global Impact

Andean Health's Campaign Cotopaxi will help further the improvement of health care in the rural Global South in several ways:

- Recently, the World Health Organization (WHO) called for nations to adopt an Integrated Emergency Care, Critical Care, and Operative Care (ECO) model.

At Andean Health, we've been doing exactly that for many years in our current hospitals. Hospital Cotopaxi will also use the ECO care model and incorporate lessons learned in our other facilities. We hope that it will be seen as a model for rural hospitals across the Global South.

- Andean Health will help create a network of institutions across the Global South to advocate for, share ideas about, and publish on the increasingly important role of the rural hospital in low- and middle-income countries.

- Through the Andean Health Institute, we will expand our research partners to include more universities in Ecuador and the United States. This work will inform both current and future healthcare practices.

Cotopaxi Province

In the towering shadow of Cotopaxi, a stratovolcano and Ecuador's second highest summit, lies the province of Cotopaxi. It is located in the Central Highlands of Ecuador, and is one of the poorer provinces in the Western Hemisphere. It is home to 500,000 people, more than 80% of whom identify as indigenous.

Our decision to build here is prompted by several urgent factors:

- Complex medical services are not available.
- There are no neonatal ICU cribs; very few adult ICU beds.
- Available specialized surgical services do not come close to meeting the needs of the region.
- Ecuador's Ministry of Health and the National Social Security System strongly encouraged Andean Health to build in Cotopaxi.
- Market analyses and other assessments confirmed the need for a hospital in Cotopaxi.
- In 2025, Andean Health purchased land in Pujili, and began construction of a 42-bed hospital scheduled to open in mid-2026.



Hospital Cotopaxi Services

Hospital Cotopaxi will offer services similar to those at Andean Health's Hesburgh Hospital

- Outpatient specialty care
- Emergency care
- General hospital care for men, women, and children
- High-risk maternity care
- Intensive care for adults and newborns
- Specialized surgical care
- Physical therapy
- Mental health services
- Training for family medicine doctors, nurses, lab techs, and hospital administrators



Cotopaxi Campaign Goals

- **Demonstrate** another successful public-private partnership
- **Expand** training programs beyond family medicine to include other medical specialties, nursing, technicians, and administrators
- **Increase** engagement with the global health community to share our experiences and learn from others
- **Partner** with several additional universities on research and training
- **Deliver** high-quality accessible care to an additional underserved population
- **Continue** our long-standing drive toward financial local sustainability
- **Provide** the global health community with another example of Integrated ECO Care to serve as a model for both a highland community (Hospital Cotopaxi) and a coastal community (Hesburgh Hospital) in Ecuador.



“What Andean Health has accomplished is extraordinary. The world faces a persistent chasm of health inequity, and low- and middle-income countries bear the brunt of that burden. Everything AHD has done as they developed their model for rural family health directly addresses these inequities. They are showing a new way forward for rural health.”

---Kee B. Park, MD, Program in Global Surgery and Social Change, Harvard Medical School

Join our 2025 campaign to raise \$11 million in 3 years

Help us expand our impact and better serve the people of Cotopaxi. Your donation will facilitate the construction of Hospital Cotopaxi, help us prepare for the hospital opening in late 2026, allow us to be fully operational by the end of 2027, train new doctors and increase our ability to provide healthcare services to Ecuador's underserved.

\$4.8m

Hospital Cotopaxi,
Construction and Equipment

\$1.95m

Hospital Cotopaxi, Operations

\$4.25m

Andean Health, Operations

Please consider a one-time gift or a three-year pledge. Multi-year commitments are especially appreciated as it helps us plan for the future.



Ways to contribute to the campaign

- Donate online: andeanhealth.org
- Donate by mail: Andean Health & Development, PO Box 7158, Carol Stream, IL 60197-7158.
- For additional information, including donations via stock transfers and retirement accounts, please contact Pablo Martinez, Andean Health's US director, at pablo.martinez@andeanhealth.org.

Campaign Cotopaxi: Expanding Our Impact



andean health & development

is a 501(c)(3) non-profit; donations are tax-exempt.

Tax ID: 39-1809174. Financials are audited annually by Sikich, LLC.

Andean Health & Development
643 Northwood Drive
South Bend, IN 46617
210.464.5128
info@andeanhealth.org